

----- Forwarded message -----

From: **Steve Slavin** <steveslavin@gmail.com>

Date: Thu, Feb 1, 2007 at 9:54 AM

Subject: Re: Congo Research -- Confidential --

To: Steve & Staci Slavin <steveslavin@gmail.com>, Tony Altavilla <tarwc@aol.com>, Timothy Ginn <tginn@indy.rr.com>

From Damir Conf Call this past Friday: Just wanted to put this down. Damir's numbers so we have it to refer back to.

1. Outgoing calls to start in March. We'll need to discuss how to technically do this?
2. "Crutch" calls (is what he seemed to call calling cards) is big business in ALB. Will need to work on details of this before long.
3. **Congo:** "is amazing." He feels like we can get a cost of 5cpm and sell it for 8.5cpm. 12.5MM mobile users/subscribers out of S. Africa we need to tap into. Zero upfront fees to Govt. Lawrence spoke with great caution in this market. He won't put money in it, but would do our servicing if we'd like. We can use Dakich's box too.
4. **Energy:** Will go to the PM next. Payback is only 18 months to Govt. Damir allowed to put 15% in it. We may consider asking for the option to buy all the equip back at a certain price/MW and flip it again. This Friday we'll know timing from PM (this is now changed to next Monday or so)

On 1/23/07, damir.fazlic@comcast.net <damir.fazlic@comcast.net> wrote:

THERE ARE THREE MAJOR PLAYERS IN CONGO MARKET, AND NATIONAL TELECOMM. MINISTRY GIVES ALL OF THEM LICENCES (THUS HAS A LOT OF SWAY WITH THEM), I WILL MEET WITH ALL THREE, UNDER MINISTER'S GUIDANCE, AND SEE WHO GIVES US THE BEST DEAL.

I NEED FROM LAWRENCE AN ESTIMATE OF QUANTITIES WE CAN DO PER MONTH IF WE ARE GIVEN THE BEST PRICES. THIS IS AN INTEGRAL PART OF MY NEGOTIATIONS.

THANKS

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Damir Fazlic

----- Original message -----

From: "Steve Slavin" <steveslavin@gmail.com>

> Damir,

>

> Here's the further Congo research you requested. This is very confidential
> per Lawrence and much of it comes from private sources that really shouldn't
> be giving out this info.

>

> We're all curious what you propose as a joint venture with this market since
> upon first glance the market space is crowded with many
> competing technologies and a national telecom agency that is not a player in
> their own country. I know Lawrence would like to talk to you a bit more
> about what he found so that you can go into the next Congo meeting from a
> position of strength negotiating the best deal while being as fully informed
> as possible. Also, if there's holes or inaccuracies in his research he (we)
> want to know.

>

> You should have the market rates from before. Here they are again...

>

>

>

> *Albania*

>

> *Bosnia/Herz*

>

> *Congo*

>

> *Macedonia*

> *tirane * *mobile* *rest* *mobile* *rest* *mobile* *rest* *mobile*

> *rest* \$0.03235

> \$0.14790 \$0.05579 \$0.16300 \$0.10995 0.08950 0.0740 \$0.19999 \$0.08749

> \$0.03240 \$0.14790 \$0.05580 \$0.16400 \$0.10980 0.09000 0.0890 \$0.20000

> \$0.08750 \$0.03249 \$0.14795 \$0.05700 \$0.16470 \$0.10990 0.09190 0.0890

> \$0.21098 \$0.08800 \$0.03275 \$0.14795 \$0.05989 \$0.16470 \$0.10990

> 0.09295 0.0890 \$0.21150 \$0.09000

>

> Good luck!

>

> Best Regards,

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> Steve.
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> --
> Steve Slavin, Partner
> Summit Financial Partners, LLC
> 14300 Clay Terrace Blvd.
> Suite 269
> Carmel, IN 46032
> [317-218-0204](tel:317-218-0204)
> [317-218-0214](tel:317-218-0214)(f)
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> steveslavin@gmail.com
> www.SFPindy.com < <http://www.sfpindy.com/>>

----- Forwarded message -----

From: "Steve Slavin" <steveslavin@gmail.com>
To: " damir.fazlic@comcast.net" <damir.fazlic@comcast.net>
Date: Fri, 19 Jan 2007 18:45:13 +0000
Subject: Congo Research -- Confidential --
Damir,

Here's the further Congo research you requested. This is very confidential per Lawrence and much of it comes from private sources that really shouldn't be giving out this info.

We're all curious what you propose as a joint venture with this market since upon first glance the market space is crowded with many competing technologies and a national telecom agency that is not a player in their own country. I know Lawrence would like to talk to you a bit more about what he found so that you can go into the next Congo meeting from a position of strength negotiating the best deal while being as fully informed as possible. Also, if there's holes or inaccuracies in his research he (we) want to know.

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Albania			Bosnia/Herz		Congo		Macedonia		
<i>tiran</i>	<i>mob</i>	<i>rest</i>	<i>mob</i>	<i>rest</i>	<i>mob</i>	<i>rest</i>	<i>mob</i>	<i>rest</i>	
<i>e</i>	<i>ile</i>		<i>ile</i>		<i>ile</i>		<i>ile</i>		
\$0.0	\$0.1	\$0.0	\$0.1	\$0.1	0.08	0.0	\$0.1	\$0.0	
3235	4790	5579	6300	0995	950	740	9999	8749	
\$0.0	\$0.1	\$0.0	\$0.1	\$0.1	0.09	0.0	\$0.2	\$0.0	
3240	4790	5580	6400	0980	000	890	0000	8750	
\$0.0	\$0.1	\$0.0		\$0.1	\$0.1	0.0	0.08	\$0.2	\$0.0
3249	4795	5700		6470	0990	9190	90	1098	8800
\$0.0	\$0.1	\$0.0	\$0.1	\$0.1	0.09	0.0	\$0.2	\$0.0	
3275	4795	5989	6470	0990	295	890	1150	9000	

Good luck!

Best Regards,

Steve.

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